# THE SIGN-RANK OF AC ${ }^{0}$ * 

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#### Abstract

The sign-rank of a matrix $A=\left[A_{i j}\right]$ with $\pm 1$ entries is the least rank of a real matrix $B=\left[B_{i j}\right]$ with $A_{i j} B_{i j}>0$ for all $i, j$. We obtain the first exponential lower bound on the sign-rank of a function in $\mathrm{AC}^{0}$. Namely, let $f(x, y)=\bigwedge_{i=1, \ldots, m} \bigvee_{j=1, \ldots, m^{2}}\left(x_{i j} \wedge y_{i j}\right)$. We show that the matrix $[f(x, y)]_{x, y}$ has sign-rank $\exp (\Omega(m))$. This in particular implies that $\Sigma_{2}^{c c} \notin$ UPP ${ }^{c c}$, which solves a longstanding open problem in communication complexity posed by Babai, Frankl, and Simon (1986).

Our result additionally implies a lower bound in learning theory. Specifically, let $\phi_{1}, \ldots, \phi_{r}$ : $\{0,1\}^{n} \rightarrow \mathbb{R}$ be functions such that every DNF formula $f:\{0,1\}^{n} \rightarrow\{-1,+1\}$ of polynomial size has the representation $f \equiv \operatorname{sgn}\left(a_{1} \phi_{1}+\cdots+a_{r} \phi_{r}\right)$ for some reals $a_{1}, \ldots, a_{r}$. We prove that then $r \geqslant \exp \left(\Omega\left(n^{1 / 3}\right)\right)$, which essentially matches an upper bound of $\exp \left(\tilde{O}\left(n^{1 / 3}\right)\right)$ due to Klivans and Servedio (2001).

Finally, our work yields the first exponential lower bound on the size of threshold-of-majority circuits computing a function in $\mathrm{AC}^{0}$. This substantially generalizes and strengthens the results of Krause and Pudlák (1997).


Key words. Sign-rank; communication complexity; complexity classes $\Sigma_{2}^{c c}, \Pi_{2}^{c c}$, and UPP ${ }^{c c}$; constant-depth AND/OR/NOT circuits.

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1. Introduction. The sign-rank of a real matrix $A=\left[A_{i j}\right]$ with nonzero entries is the least rank of a matrix $B=\left[B_{i j}\right]$ with $A_{i j} B_{i j}>0$ for all $i, j$. In other words, sign-rank measures the stability of the rank of $A$ as its entries undergo arbitrary sign-preserving perturbations. This fundamental notion has been studied in contexts as diverse as matrix analysis, communication complexity, circuit complexity, and learning theory $[40,2,4,13,14,26,32,48,51]$. We will give a detailed overview of these applications shortly as they pertain to our work.

Despite its importance, progress in understanding sign-rank has been slow and difficult. Indeed, we are aware of only a few nontrivial results on this subject. Alon et al. [2] obtained strong lower bounds on the sign-rank of random matrices. No nontrivial results were available for any explicit matrices until the breakthrough work of Forster [13], who proved strong lower bounds on the sign-rank of Hadamard matrices and, more generally, all sign matrices with small spectral norm. Several extensions and refinements of Forster's method were proposed in subsequent work [14, 15, 32]. Near-tight estimates of the sign-rank were obtained in [51] for all symmetric problems, i.e., matrices of the form $\left[D\left(\sum x_{i} y_{i}\right)\right]_{x, y}$ where $D:\{0,1, \ldots, n\} \rightarrow\{-1,+1\}$ is a given predicate and $x, y$ range over $\{0,1\}^{n}$.

This paper focuses on $\mathrm{AC}^{0}$, a prominent class whose sign-rank has seen no progress in previous work. It will henceforth be convenient to view Boolean functions as mappings of the form $\{0,1\}^{n} \rightarrow\{-1,+1\}$, where the elements -1 and +1 of the range represent "true" and "false," respectively. The central objective of our study is to estimate the maximum sign-rank of a matrix $[f(x, y)]_{x, y}$, where $f:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow$

[^0]$\{-1,+1\}$ is a function in $\mathrm{AC}^{0}$. An obvious upper bound is $2^{n}$, while the best lower bound prior to this paper was quasipolynomial. (The quasipolynomial lower bound is immediate from Forster's work [13] and the fact that $\mathrm{AC}^{0}$ can compute INNER PRODUCT MODULO 2 on $\log ^{c} n$ variables, for every constant $c>1$.) Our main result considerably tightens the gap by improving the lower bound to $2^{\Omega\left(n^{1 / 3}\right)}$.

THEOREM 1.1 (Main result). Let $f_{m}(x, y)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{m^{2}}\left(x_{i j} \wedge y_{i j}\right)$. Then the matrix $\left[f_{m}(x, y)\right]_{x, y}$ has sign-rank $2^{\Omega(m)}$.

It is not difficult to show that the matrix in Theorem 1.1 has sign-rank $2^{O(m \log m)}$, i.e., the lower bound that we prove is almost tight. (See Remark 6.1 for details.) Moreover, Theorem 1.1 is optimal with respect to circuit depth: $\mathrm{AC}^{0}$ circuits of depth 1 and 2 lead to at most polynomial sign-rank. Indeed, the function $\bigvee_{i=1}^{m}\left(x_{i} \wedge y_{i}\right)$ which is universal in this context possesses the matrix representation $\left[\operatorname{sgn}\left(1 / 2-\sum_{i} x_{i} y_{i}\right)\right]_{x, y}$ and thus has sign-rank at most $m+1$.

Our main result states that $A C^{0}$ contains matrices whose rank is rather stable in that it cannot be reduced below $2^{\Theta\left(n^{1 / 3}\right)}$ by any sign-preserving changes to the matrix entries. We proceed to discuss applications of this fact to communication complexity, learning theory, and circuits.
1.1. Communication complexity. The study of sign-rank is synonymous with the study of unbounded-error communication complexity, a rich model introduced by Paturi and Simon [40]. Fix a function $f: X \times Y \rightarrow\{-1,+1\}$, where $X$ and $Y$ are some finite sets. Alice receives an input $x \in X$, Bob receives $y \in Y$, and their objective is to compute $f(x, y)$ with minimal communication. The two parties each have an unlimited private source of random bits which they can use in deciding what messages to send. Their protocol is said to compute $f$ if on every input $(x, y)$, the output is correct with probability greater than $1 / 2$. The cost of a protocol is the worst-case number of bits exchanged on any input $(x, y)$. The unbounded-error communication complexity of $f$, denoted $U(f)$, is the least cost of a protocol that computes $f$.

The unbounded-error model occupies a special place in the study of communication because it is more powerful than almost any other standard model (deterministic, nondeterministic, randomized, quantum with or without entanglement). More precisely, the unbounded-error complexity $U(f)$ can be only negligibly greater than the complexity of $f$ in any of these models-and often, $U(f)$ is exponentially smaller. We defer exact quantitative statements to Appendix A. The power of the unboundederror model resides in its very liberal acceptance criterion: it suffices to produce the correct output with probability even slightly greater than $1 / 2$ (say, by an exponentially small amount). This contrasts with the more familiar, bounded-error models, where the correct output is expected with probability at least $2 / 3$.

Another compelling aspect of the unbounded-error model is that it has an exact matrix-analytic formulation. Let $f: X \times Y \rightarrow\{-1,+1\}$ be a given function and $M=[f(x, y)]_{x \in X, y \in Y}$ its communication matrix. Paturi and Simon [40] showed that

$$
U(f)=\log _{2}(\text { sign-rank }(M)) \pm O(1)
$$

In other words, unbounded-error complexity and sign-rank are essentially equivalent notions. In this light, our main result gives the first polynomial lower bound on the unbounded-error complexity of AC $^{0}$ :

Corollary 1.2 (Unbounded-error communication complexity of $\mathrm{AC}^{0}$ ). Let $f_{m}(x, y)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{m^{2}}\left(x_{i j} \wedge y_{i j}\right)$. Then $U\left(f_{m}\right)=\Omega(m)$.

Corollary 1.2 solves a longstanding problem in communication complexity. Specifically, the only models for which efficient simulations in the unbounded-error model were unknown had been developed in the seminal paper by Babai, Frankl, and Simon [3]. These models are the communication analogues of the classes PH and PSPACE. Babai et al. asked [3, p. 345] whether $\Sigma_{2}^{c c} \subseteq$ UPP $^{c c}$. Forster [13] made substantial progress on this question, proving that PSPACE ${ }^{c c} \nsubseteq$ UPP $^{c c}$. We resolve the original question completely: Corollary 1.2 implies that $\Pi_{2}^{c c} \nsubseteq$ UPP $^{c c}$ and hence (since UPP ${ }^{c c}$ is closed under complementation) $\Sigma_{2}^{c c} \nsubseteq$ UPP $^{c c}$. See Section 7 for detailed background on these various complexity classes.
1.2. Learning theory. In a seminal paper [55], Valiant formulated the probably approximately correct (PAC) model of learning, now a central model in computational learning theory. Research has shown that PAC learning is surprisingly difficult. (By "PAC learning," we shall always mean PAC learning under arbitrary distributions.) Indeed, the learning problem remains unsolved for such natural concept classes as DNF formulas of polynomial size and intersections of two halfspaces, whereas hardness results and lower bounds are abundant $[22,24,28,12,29,27]$.

One concept class for which efficient PAC learning algorithms are available is the class of halfspaces, i.e., functions $f: \mathbb{R}^{n} \rightarrow\{-1,+1\}$ representable as

$$
f(x) \equiv \operatorname{sgn}\left(a_{1} x_{1}+\cdots+a_{n} x_{n}-\theta\right)
$$

for some reals $a_{1}, \ldots, a_{n}, \theta$. Halfspaces constitute one of the most studied classes in computational learning theory $[46,37,34,5]$ and a major success story of the field. Indeed, a significant part of computational learning theory attempts to learn rich concept classes by reducing them to halfspaces. The reduction works as follows. Let $\mathcal{C}$ be a given concept class, i.e., a set of Boolean functions $\{0,1\}^{n} \rightarrow\{-1,+1\}$. One seeks functions $\phi_{1}, \ldots, \phi_{r}:\{0,1\}^{n} \rightarrow \mathbb{R}$ such that every $f \in \mathcal{C}$ has a representation

$$
f(x) \equiv \operatorname{sgn}\left(a_{1} \phi_{1}(x)+\cdots+a_{r} \phi_{r}(x)\right)
$$

for some reals $a_{1}, \ldots, a_{r}$. This process is technically described as embedding $\mathcal{C}$ in halfspaces of dimension $r$. Once this is accomplished, $\mathcal{C}$ can be learned in time polynomial in $n$ and $r$ by any halfspace-learning algorithm.

For this approach to be practical, the number $r$ of real functions needs to be reasonable (ideally, polynomial in $n$ ). It is therefore of interest to determine what natural concept classes can be embedded in halfspaces of low dimension [4, 27]. For brevity, we refer to the smallest dimension of such a representation as the dimension complexity of a given class. Formally, the dimension complexity $\mathrm{dc}(\mathcal{C})$ of a given class $\mathcal{C}$ of functions $\{0,1\}^{n} \rightarrow\{-1,+1\}$ is the least $r$ for which there exist real functions $\phi_{1}, \ldots, \phi_{r}:\{0,1\}^{n} \rightarrow \mathbb{R}$ such that every $f \in \mathcal{C}$ is expressible as

$$
\begin{equation*}
f(x) \equiv \operatorname{sgn}\left(a_{1}(f) \phi_{1}(x)+\cdots+a_{r}(f) \phi_{r}(x)\right) \tag{1.1}
\end{equation*}
$$

for some reals $a_{1}(f), \ldots, a_{r}(f)$ depending on $f$ only. To relate this discussion to sign-rank, let $M_{\mathcal{C}}=[f(x)]_{f \in \mathcal{C}, x \in\{0,1\}^{n}}$ be the characteristic matrix of $\mathcal{C}$. A moment's reflection reveals that the identity (1.1) is yet another way of saying that $M_{\mathcal{C}}$ has the same sign pattern as the matrix $\left[\sum_{i=1}^{r} a_{i}(f) \phi_{i}(x)\right]_{f, x}$ of rank at most $r$, whence the dimension complexity of a concept class is precisely the sign-rank of its characteristic matrix. Indeed, the term "dimension complexity" has been used interchangeably with sign-rank in the recent literature [53, 48], which does not lead to confusion since concept classes are naturally identified with their characteristic matrices.

Thus, the study of sign-rank yields nontrivial PAC learning algorithms. In particular, the current fastest algorithm for learning polynomial-size DNF formulas, due to Klivans and Servedio [26], was obtained precisely by placing an upper bound of $2^{\tilde{O}\left(n^{1 / 3}\right)}$ on the dimension complexity of that concept class, with the functions $\phi_{i}$ corresponding to the monomials of degree up to $\tilde{O}\left(n^{1 / 3}\right)$.

Klivans and Servedio also observed that their $2^{\tilde{O}\left(n^{1 / 3}\right)}$ upper bound is best possible when the functions $\phi_{i}$ are taken to be the monomials up to a given degree. Our work gives a far-reaching generalization of the latter observation: we prove the same lower bound without assuming anything whatsoever about the embedding functions $\phi_{i}$. That is, we have:

Corollary 1.3 (Dimension complexity of DNF). Let $\mathcal{C}$ be the set of all read-once (hence, linear-size) DNF formulas $f:\{0,1\}^{n} \rightarrow\{-1,+1\}$. Then $\mathcal{C}$ has dimension complexity $2^{\Omega\left(n^{1 / 3}\right)}$.

Proof. Let $f_{m}(x, y)$ be the function from Theorem 1.1, where $m=\left\lfloor n^{1 / 3}\right\rfloor$. Then for any fixed $y$, the function $f_{y}(x)=\neg f_{m}(x, y)$ is a read-once DNF formula.

Learning polynomial-size DNF formulas was the original challenge posed in Valiant's paper [55]. More than twenty years later, this challenge remains a central open problem in computational learning theory despite active research, e.g., [7, 54, 26]. To account for this lack of progress, several hardness results have been obtained based on complexity-theoretic assumptions [24, 1]. Corollary 1.3 complements that line of work by exhibiting an unconditional, structural barrier to the efficient learning of DNF formulas. In particular, it rules out a $2^{o\left(n^{1 / 3}\right)}$-time learning algorithm based on dimension complexity.

While restricted, the dimension-complexity paradigm is quite rich and captures many PAC learning algorithms designed to date, with the notable exception $[18,6]$ of learning low-degree polynomials over $\operatorname{GF}(p)$. Furthermore, it is known [23, p. 124] that an unconditional superpolynomial lower bound for learning polynomial-size DNF formulas in the standard PAC model would imply that $P \neq N P$; thus, such a result is well beyond the reach of the current techniques.

The lower bound in this work also points to the importance of generalizing the dimension complexity framework while maintaining algorithmic efficiency. Unfortunately, natural attempts at such a generalization do not work, including the idea of sign-representations that err on a small fraction of the inputs [12].
1.3. Threshold circuits. Recall that a threshold gate $g$ with Boolean inputs $x_{1}, \ldots, x_{n}$ is a function of the form $g(x)=\operatorname{sgn}\left(a_{1} x_{1}+\cdots+a_{n} x_{n}-\theta\right)$, for some fixed reals $a_{1}, \ldots, a_{n}, \theta$. Thus, a threshold gate generalizes the familiar majority gate. A major unsolved problem in computational complexity is to exhibit a Boolean function that requires a depth- 2 threshold circuit of superpolynomial size, where by the size of a circuit we mean the number of gates.

Communication complexity has been crucial to the progress on this problem. Through randomized communication complexity, many explicit functions have been found $[17,16,36,47,49]$ that require majority-of-threshold circuits of exponential size. This solves an important case of the general problem. Lower bounds for the unbounded-error model (or, equivalently, on the sign-rank) cover another important case, that of threshold-of-majority circuits. More precisely, Forster et al. [14] proved the following:

Lemma $1.4\left(\left[14\right.\right.$, Lemma 5]). Let $f:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow\{-1,+1\}$ be a Boolean function computed by a depth-2 threshold circuit with arbitrary weights at the top gate
and integer weights of absolute value at most $w$ at the bottom. Then the sign-rank of $F=[f(x, y)]_{x, y}$ is $O(s n w)$, where $s$ is the number of gates.

Combined with our main result, this immediately gives the following.
Corollary 1.5 (Threshold circuits). In every depth-2 threshold circuit that computes the function $f_{m}(x, y)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{m^{2}}\left(x_{i j} \wedge y_{i j}\right)$, the sum of the absolute values of the (integer) weights at the bottom level must be of magnitude $2^{\Omega(m)}$.

This is the first exponential lower bound for threshold-of-majority circuits computing a function in $\mathrm{AC}^{0}$. It substantially generalizes and strengthens an earlier result of Krause and Pudlák [30, Thm. 2], who proved an exponential lower bound for threshold-of-MOD circuits (for any constant $r \geqslant 2$ ) computing a function in $\mathrm{AC}^{0}$. Our work also complements exponential lower bounds for majority-of-threshold circuits computing functions in $\mathrm{AC}^{0}$, obtained by Buhrman et al. [8] and independently in $[49,50]$.
1.4. Our proof and techniques. At a high level, we adopt the approach introduced in [51] in the context of determining the sign-rank of symmetric functions. That approach is based on Forster's method [13] for proving lower bounds on the sign-rank in combination with the pattern matrix method [50].

In more detail, Forster [13] showed that a matrix with entries $\pm 1$ has high signrank if it has low spectral norm. Follow-up papers [14, 15] relaxed the assumptions on the entries of the matrix. We begin with a simple generalization of these results (Theorem 5.1), proving that in order to ensure high sign-rank, it suffices to require, along with low spectral norm, that most of the entries are not too small in absolute value.

In $[50,51]$ it was shown how to construct such matrices from a function $g$ : $\{0,1\}^{n} \rightarrow \mathbb{R}$ with the following properties:
(1) low-order Fourier coefficients of $g$ are zero, i.e., $g$ is orthogonal to all lowdegree polynomials;
(2) $g$ is not too small in absolute value on most inputs $x \in\{0,1\}^{n}$.

The entries of the matrix are the values of $g$ repeated in certain patterns; the resulting matrix is referred to as the pattern matrix for $g$.

If the original function $g$ is Boolean, then (2) is immediate, but (1) rarely holds. A way to fix the problem is to find a probability distribution $\mu$ on $\{0,1\}^{n}$ which is orthogonalizing in the sense that the combined function $g^{\prime}(x)=g(x) \mu(x)$ is orthogonal to all low-degree polynomials. But then care must be taken to ensure property (2) for the new function $g^{\prime}$. In other words, $\mu$ must be nonnegligible on most inputs (smooth).

In [51], this program was carried out to obtain lower bounds on the sign-rank of symmetric functions. The existence of the required smooth orthogonalizing distribution was established using a linear-programming dual interpretation of Paturi's lower bounds [39] for the uniform approximation of symmetric functions.

In this paper we study the sign-rank of $A C^{0}$ functions, and specifically the signrank of the matrix derived from the communication version of the Minsky-Papert function:

$$
\operatorname{MP}_{m}(x)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{4 m^{2}} x_{i, j}
$$

Our proof relies on a linear-programming dual interpretation of the Minsky-Papert lower bound for the sign-representation of $\mathrm{MP}_{m}$. The construction of the smooth or-
thogonalizing distribution in this paper, which is the crux of the program, is unrelated to the corresponding step in [51] and requires considerable new ideas.

Having described our proof at a high level, we will now examine it in more detail, from the bottom up. Figure 1.1 illustrates the main components of our proof. A starting point in our study is an elegant result due to Minsky and Papert [34], who constructed a linear-size DNF formula that cannot be sign-represented by polynomials of low degree.

Second, we revisit a fundamental technique from approximation theory, the interpolation bound, which bounds a degree-d univariate polynomial $p$ on an interval based on the values of $p$ at $d+1$ distinct points. By combining the interpolation bound with an adapted version of Minsky and Papert's argument, we establish a key intermediate result (Lemma 3.4). This result concerns multivariate polynomials that have nonnegligible agreement with the Minsky-Papert function and constrains their behavior on a large fraction of the inputs.

We proceed by deriving a Fourier-theoretic property common to all low-degree multivariate polynomials on $\{0,1\}^{n}$ : we show that their values on $\{0,1\}^{n}$ can be conveniently bounded in terms of their behavior on certain small subcubes (Lemma 3.2). In light of this Fourier-theoretic observation, our intermediate result on multivariate polynomials takes on a much stronger form. Namely, we prove that multivariate polynomials with any nontrivial agreement with the Minsky-Papert function are highly constrained throughout the hypercube (Theorem 3.6). With some additional work in Section 4, we are able to deduce the existence of a smooth distribution on $\{0,1\}^{n}$ with respect to which the Minsky-Papert function is orthogonal to all low-degree polynomials. This completes step 1 of the above program, as desired.

The techniques of our proof seem to be of independent interest. Multivariate polynomials on $\{0,1\}^{n}$ arise frequently in the complexity literature and pose a considerable analytic challenge. A solution that we introduce is to project a multivariate polynomial in several ways to univariate polynomials, study the latter objects, and recombine the results using Fourier analysis (see Section 3). To our knowledge, this


Fig. 1.1: Proof outline.
approach is novel and shows promise in more general contexts.
2. Preliminaries. All Boolean functions in this paper are represented as mappings $\{0,1\}^{n} \rightarrow\{-1,+1\}$, where -1 corresponds to "true." For $x \in\{0,1\}^{n}$, we define $|x|=x_{1}+x_{2}+\cdots+x_{n}$. The symbol $P_{d}$ stands for the set of all univariate real polynomials of degree up to $d$. By the degree of a multivariate polynomial, we will always mean its total degree, i.e., the largest total degree of any monomial. The notation $[n]$ refers to the set $\{1,2, \ldots, n\}$. Set membership notation, when used in the subscript of an expectation operator, means that the expectation is taken with respect to the uniformly random choice of an element from the indicated set.
2.1. Matrix analysis. The symbol $\mathbb{R}^{m \times n}$ refers to the family of all $m \times n$ matrices with real entries. The $(i, j)$ th entry of a matrix $A$ is denoted by $A_{i j}$. We frequently use "generic-entry" notation to specify a matrix succinctly: we write $A=$ [ $F(i, j)]_{i, j}$ to mean that the $(i, j)$ th entry of $A$ is given by the expression $F(i, j)$. In most matrices that arise in this work, the exact ordering of the columns (and rows) is irrelevant. In such cases we describe a matrix by the notation $[F(i, j)]_{i \in I, j \in J}$, where $I$ and $J$ are some index sets.

Let $A=\left[A_{i j}\right] \in \mathbb{R}^{m \times n}$ be given. We let $\|A\|_{\infty}=\max _{i, j}\left|A_{i j}\right|$ and denote the singular values of $A$ by $\sigma_{1}(A) \geqslant \sigma_{2}(A) \geqslant \cdots \geqslant \sigma_{\min \{m, n\}}(A) \geqslant 0$. The notation $\|\cdot\|_{2}$ refers to the Euclidean norm on vectors. Recall that the spectral norm, trace norm, and Frobenius norm of $A$ are given by

$$
\begin{aligned}
\|A\| & =\max _{x \in \mathbb{R}^{n},\|x\|_{2}=1}\|A x\|_{2}=\sigma_{1}(A) \\
\|A\|_{\Sigma} & =\sum \sigma_{i}(A) \\
\|A\|_{\mathrm{F}} & =\sqrt{\sum A_{i j}^{2}}=\sqrt{\sum \sigma_{i}(A)^{2}}
\end{aligned}
$$

An essential property of these norms is their invariance under orthogonal transformations on the left and on the right, which incidentally explains the alternative expressions for the spectral and Frobenius norms given above. The following relationship follows at once by the Cauchy-Schwarz inequality:

$$
\begin{equation*}
\|A\|_{\Sigma} \leqslant\|A\|_{\mathrm{F}} \sqrt{\operatorname{rank}(A)} \quad\left(A \in \mathbb{R}^{m \times n}\right) \tag{2.1}
\end{equation*}
$$

For $A, B \in \mathbb{R}^{m \times n}$, we write $\langle A, B\rangle=\sum_{i, j} A_{i j} B_{i j}$. A useful consequence of the singular value decomposition is:

$$
\begin{equation*}
\langle A, B\rangle \leqslant\|A\|\|B\|_{\Sigma} \quad\left(A, B \in \mathbb{R}^{m \times n}\right) \tag{2.2}
\end{equation*}
$$

The Hadamard product of $A$ and $B$ is the matrix $A \circ B=\left[A_{i j} B_{i j}\right]$. Recall that

$$
\begin{equation*}
\operatorname{rank}(A \circ B) \leqslant \operatorname{rank}(A) \operatorname{rank}(B) \tag{2.3}
\end{equation*}
$$

The symbol $J$ stands for the all-ones matrix, whose dimensions will be apparent from the context. The notation $A \geqslant 0$ means that all the entries in $A$ are nonnegative. The shorthand $A \neq 0$ means as usual that $A$ is not the zero matrix.
2.2. Fourier transform over $\mathbb{Z}_{2}^{n}$. Consider the vector space of functions $\{0,1\}^{n} \rightarrow \mathbb{R}$, equipped with the inner product

$$
\langle f, g\rangle=2^{-n} \sum_{x \in\{0,1\}^{n}} f(x) g(x)
$$

For $S \subseteq[n]$, define $\chi_{S}:\{0,1\}^{n} \rightarrow\{-1,+1\}$ by $\chi_{S}(x)=(-1)^{\sum_{i \in S} x_{i}}$. Then $\left\{\chi_{S}\right\}_{S \subseteq[n]}$ is an orthonormal basis for the inner product space in question. As a result, every function $f:\{0,1\}^{n} \rightarrow \mathbb{R}$ has a unique representation of the form

$$
f(x)=\sum_{S \subseteq[n]} \hat{f}(S) \chi_{S}(x)
$$

where $\hat{f}(S)=\left\langle f, \chi_{S}\right\rangle$. The reals $\hat{f}(S)$ are called the Fourier coefficients of $f$. The following fact is immediate from the definition of $\hat{f}(S)$ :

Proposition 2.1. Let $f:\{0,1\}^{n} \rightarrow \mathbb{R}$ be given. Then

$$
\max _{S \subseteq[n]}|\hat{f}(S)| \leqslant 2^{-n} \sum_{x \in\{0,1\}^{n}}|f(x)| .
$$

2.3. Symmetric functions. Let $S_{n}$ denote the symmetric group on $n$ elements. For $\sigma \in S_{n}$ and $x \in\{0,1\}^{n}$, we denote by $\sigma x$ the string $\left(x_{\sigma(1)}, \ldots, x_{\sigma(n)}\right) \in\{0,1\}^{n}$. A function $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ is called symmetric if $\phi(x)=\phi(\sigma x)$ for every $x \in\{0,1\}^{n}$ and every $\sigma \in S_{n}$. Equivalently, $\phi$ is symmetric if $\phi(x)$ is uniquely determined by $|x|$. Observe that for every $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ (symmetric or not), the derived function

$$
\phi_{\mathrm{sym}}(x)=\underset{\sigma \in S_{n}}{\mathbf{E}}[\phi(\sigma x)]
$$

is symmetric. Symmetric functions on $\{0,1\}^{n}$ are intimately related to univariate polynomials, as demonstrated by Minsky and Papert's symmetrization argument:

Proposition 2.2 (Minsky \& Papert [34]). Let $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ be representable by a real n-variate polynomial of degree $r$. Then there is a polynomial $p \in P_{r}$ with

$$
\underset{\sigma \in S_{n}}{\mathbf{E}}[\phi(\sigma x)]=p(|x|) \quad \forall x \in\{0,1\}^{n}
$$

We will need the following straightforward generalization.
Proposition 2.3. Let $n_{1}, \ldots, n_{k}$ be positive integers, $n=n_{1}+\cdots+n_{k}$. Let $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ be representable by a real n-variate polynomial of degree $r$. Write $x \in\{0,1\}^{n}$ as $x=\left(x^{(1)}, \ldots, x^{(k)}\right)$, where $x^{(i)}=\left(x_{n_{1}+\cdots+n_{i-1}+1}, \ldots, x_{n_{1}+\cdots+n_{i}}\right)$. Then there is a polynomial $p$ on $\mathbb{R}^{k}$ of degree at most $r$ such that

$$
\underset{\sigma_{1} \in S_{n_{1}}, \ldots, \sigma_{k} \in S_{n_{k}}}{\mathbf{E}}\left[\phi\left(\sigma_{1} x^{(1)}, \ldots, \sigma_{k} x^{(k)}\right)\right]=p\left(\left|x^{(1)}\right|, \ldots,\left|x^{(k)}\right|\right) \quad \forall x \in\{0,1\}^{n}
$$

2.4. Sign-rank. The sign-rank of a real matrix $A=\left[A_{i j}\right]$ is the least rank of a matrix $B=\left[B_{i j}\right]$ such that $A_{i j} B_{i j}>0$ for all $i, j$ with $A_{i j} \neq 0$. (Note that this definition generalizes the one given above in the abstract and introduction, which only applied to matrices $A$ with nonzero entries.)

In general, the sign-rank of a matrix can be vastly smaller than its rank. For example, consider the following nonsingular matrices of order $n \geqslant 3$, representing well-known problems GREATER-THAN and EQUALITY in communication complexity:

$$
\left[\begin{array}{cccccc}
1 & & & & & \\
& 1 & & & 1 & \\
& & 1 & & & \\
& & & \ddots & & \\
-1 & & & 1 & \\
& & & & 1
\end{array}\right], \quad\left[\begin{array}{rrrrrr}
-1 & & & & 1 & \\
& -1 & & & & \\
& & -1 & & & \\
& 1 & & & -1 & \\
& & & & & -1
\end{array}\right]
$$

These matrices have sign-rank at most 2 and 3 , respectively. Indeed, the first matrix has the same sign pattern as the matrix $[2(j-i)+1]_{i, j}$. The second has the same sign pattern as the matrix $\left[(1-\epsilon)-\left\langle v_{i}, v_{j}\right\rangle\right]_{i, j}$, where $v_{1}, v_{2}, \ldots, v_{n} \in \mathbb{R}^{2}$ are arbitrary pairwise distinct unit vectors and $\epsilon$ is a suitably small positive real, cf. [40, §5].

Bounding the sign-rank from below is a considerable challenge. In a breakthrough result, Forster [13] proved the first nontrivial lower bound on the sign-rank of an explicit $\pm 1$ matrix. The centerpiece of Forster's argument is the following theorem, which is a crucial starting point for our work.

Theorem 2.4 (Forster [13], implicit). Let $X, Y$ be finite sets and $M=$ $\left[M_{x y}\right]_{x \in X, y \in Y}$ a real matrix $(M \neq 0)$. Put $r=\operatorname{sign}-\operatorname{rank}(M)$. Then there is a matrix $R=\left[R_{x y}\right]_{x \in X, y \in Y}$ such that:

$$
\begin{gathered}
\operatorname{rank}(R)=r, \\
M \circ R \geqslant 0, \\
\|R\|_{\infty} \leqslant 1, \\
\|R\|_{\mathrm{F}}=\sqrt{|X||Y| / r}
\end{gathered}
$$

Appendix B provides a detailed explanation of how Theorem 2.4 is implicit in Forster's work.
2.5. Pattern matrices. Pattern matrices were introduced in [49, 50] and proved useful in obtaining strong lower bounds on communication complexity. Relevant definitions and results from [50] follow.

Let $n$ and $N$ be positive integers with $n \mid N$. Split $[N]$ into $n$ contiguous blocks, with $N / n$ elements each:

$$
[N]=\left\{1,2, \ldots, \frac{N}{n}\right\} \cup\left\{\frac{N}{n}+1, \ldots, \frac{2 N}{n}\right\} \cup \cdots \cup\left\{\frac{(n-1) N}{n}+1, \ldots, N\right\}
$$

Let $\mathcal{V}(N, n)$ denote the family of subsets $V \subseteq[N]$ that have exactly one element from each of these blocks (in particular, $|V|=n$ ). Clearly, $|\mathcal{V}(N, n)|=(N / n)^{n}$. For a bit string $x \in\{0,1\}^{N}$ and a set $V \in \mathcal{V}(N, n)$, define the projection of $x$ onto $V$ by

$$
\left.x\right|_{V}=\left(x_{i_{1}}, x_{i_{2}}, \ldots, x_{i_{n}}\right) \in\{0,1\}^{n},
$$

where $i_{1}<i_{2}<\cdots<i_{n}$ are the elements of $V$.
Definition 2.5 (Pattern matrix). For $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$, the $(N, n, \phi)$-pattern matrix is the real matrix $A$ given by

$$
A=\left[\phi\left(\left.x\right|_{V} \oplus w\right)\right]_{x \in\{0,1\}^{N},(V, w) \in \mathcal{V}(N, n) \times\{0,1\}^{n}} .
$$

In words, $A$ is the matrix of size $2^{N}$ by $(N / n)^{n} 2^{n}$ whose rows are indexed by strings $x \in\{0,1\}^{N}$, whose columns are indexed by pairs $(V, w) \in \mathcal{V}(N, n) \times\{0,1\}^{n}$, and whose entries are given by $A_{x,(V, w)}=\phi\left(\left.x\right|_{V} \oplus w\right)$.

The logic behind the term "pattern matrix" is as follows: a mosaic arises from repetitions of a pattern in the same way that $A$ arises from applications of $\phi$ to various subsets of the variables. We will need the following expression for the spectral norm of a pattern matrix.

Theorem 2.6 (Sherstov [50, Thm. 4.3]). Let $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ be given. Let $A$ be the ( $N, n, \phi$ )-pattern matrix. Then

$$
\|A\|=\sqrt{2^{N+n}\left(\frac{N}{n}\right)^{n}} \max _{S \subseteq[n]}\left\{|\hat{\phi}(S)|\left(\frac{n}{N}\right)^{|S| / 2}\right\}
$$

The pattern matrix method $[50,51]$ combines Theorem 2.6 with a suitable analytic property of the given Boolean function $f:\{0,1\}^{n} \rightarrow\{-1,+1\}$ to obtain a communication lower bound for the ( $N, n, f$ )-pattern matrix, in the corresponding model of communication. Examples of analytic properties that have been previously used in this context include high approximate degree [50], high threshold degree [49, 50], and smooth orthogonalizability [51]. The intermediate object, denoted by $\phi$ in Theorem 2.6, is taken to be the real function that arises from linear programming duality and witnesses the corresponding analytic property. See [52] for a detailed guide to the pattern matrix method and follow-up work. Following [51], in this paper we will be working with smooth orthogonalizability as our analytic property of choice.
3. A result on multivariate approximation. The purpose of this section is to establish a certain property of low-degree polynomials on $\mathbb{R}^{m}$ (Theorem 3.6). This property is the backbone of our main proof.

A starting point in our discussion is an interpolation bound, i.e., a bound on the values of a polynomial on an interval given its values on a finite set of points. Results of this general form arise routinely in approximation theory. To prove the specific statement of interest to us, we follow the classical technique of interpolating the polynomial at strategically chosen points. For other uses of this technique, see Cheney [9, §7, Lem. 1] and Rivlin [45, Thm. 3.9].

Lemma 3.1 (Interpolation bound). Let $I \subset \mathbb{R}$ be an interval of length $L$. Let $p$ be a polynomial of degree $d \leqslant L$ such that

$$
\left|p\left(x_{i}\right)\right| \leqslant 1 \quad(i=0,1, \ldots, d)
$$

where $x_{0}, x_{1}, \ldots, x_{d} \in I$ are some points with pairwise distances at least 1. Then

$$
\max _{x \in I}|p(x)| \leqslant 2^{d}\binom{L}{d}
$$

Proof. Without loss of generality, assume that $x_{0}<x_{1}<\cdots<x_{d}$. Fix $x \in I$. For any $k \in\{0,1, \ldots, d\}$, we have:

$$
\prod_{\substack{i=0 \\ i \neq k}}^{d}\left|x-x_{i}\right| \leqslant L(L-1) \cdots(L-d+1)
$$

and $\left(\right.$ since $\left.\left|x_{i}-x_{k}\right| \geqslant|i-k|\right)$

$$
\prod_{\substack{i=0 \\ i \neq k}}^{d}\left|x_{k}-x_{i}\right| \geqslant k!(d-k)!
$$

Therefore,

$$
\prod_{\substack{i=0 \\ i \neq k}}^{d} \frac{\left|x-x_{i}\right|}{\left|x_{k}-x_{i}\right|} \leqslant \frac{L(L-1) \cdots(L-d+1)}{k!(d-k)!}=\binom{L}{d}\binom{d}{k}
$$

It remains to substitute this estimate in the Lagrange interpolation formula:

$$
|p(x)|=\left|\sum_{k=0}^{d} p\left(x_{k}\right) \prod_{\substack{i=0 \\ i \neq k}}^{d} \frac{x-x_{i}}{x_{k}-x_{i}}\right| \leqslant\binom{ L}{d} \sum_{k=0}^{d}\binom{d}{k}=2^{d}\binom{L}{d} .
$$

—
We now establish another auxiliary fact. It provides a convenient means to bound a function whose Fourier transform is supported on low-order characters, in terms of its behavior on low-weight inputs.

Lemma 3.2. Let $k$ be an integer, $0 \leqslant k \leqslant n-1$. Let $f:\{0,1\}^{n} \rightarrow \mathbb{R}$ be given with $\hat{f}(S)=0$ for $|S|>k$. Then

$$
\left|f\left(1^{n}\right)\right| \leqslant 2^{k}\binom{n}{k} \max _{|x| \leqslant k}|f(x)|
$$

Proof. Define the symmetric function $g:\{0,1\}^{n} \rightarrow \mathbb{R}$ by $g(x)=\chi_{[n]}(x) p(|x|)$, where

$$
p(t)=\prod_{k<i<n} \frac{t-i}{n-i}
$$

The following properties of $g$ are immediate:

$$
\begin{align*}
& g\left(1^{n}\right)=(-1)^{n}  \tag{3.1}\\
& g(x)=0 \tag{3.2}
\end{align*} \quad(k<|x|<n) .
$$

The degree of every monomial in $g$ is between $k+1$ and $n$, so that

$$
\begin{equation*}
\hat{g}(S)=0 \quad(|S| \leqslant k) \tag{3.3}
\end{equation*}
$$

Furthermore,

$$
\begin{align*}
\sum_{|x| \leqslant k}|g(x)| & =\sum_{t=0}^{k}\binom{n}{t}|p(t)|=\sum_{t=0}^{k}\binom{n}{t}\binom{n-t-1}{n-k-1}=\binom{n}{k} \sum_{t=0}^{k} \frac{n-k}{n-t}\binom{k}{t} \\
& \leqslant 2^{k}\binom{n}{k} \tag{3.4}
\end{align*}
$$

We are now prepared to analyze $f$. By (3.3),

$$
\begin{equation*}
\sum_{x \in\{0,1\}^{n}} f(x) g(x)=0 \tag{3.5}
\end{equation*}
$$

On the other hand, (3.1) and (3.2) show that

$$
\begin{equation*}
\sum_{x \in\{0,1\}^{n}} f(x) g(x)=(-1)^{n} f\left(1^{n}\right)+\sum_{|x| \leqslant k} f(x) g(x) . \tag{3.6}
\end{equation*}
$$

The lemma follows at once from (3.4)-(3.6).

Remark 3.3. One can use Lemma 3.2 to bound $f$ on inputs other than $1^{n}$. For example, it follows immediately that $|f(y)| \leqslant 2^{k}\binom{|y|}{k} \max _{|x| \leqslant k}|f(x)|$, where $y \in$ $\{0,1\}^{n}$ is arbitrary with $|y|>k$. We will not need this observation, however.

We are now in a position to study the approximation problem of interest to us. Define the sets

$$
Z=\left\{0,1,2, \ldots, 4 m^{2}\right\}^{m}, \quad Z^{+}=\left\{1,2, \ldots, 4 m^{2}\right\}^{m}
$$

Looking ahead, $Z^{+}$and $Z \backslash Z^{+}$correspond to the sets on which the Minsky-Papert function $\bigwedge_{i=1}^{m} \bigvee_{j=1}^{4 m^{2}} x_{i j}$ is true and false, respectively. Accordingly, we define $F: Z \rightarrow$ $\{-1,+1\}$ by

$$
F(z)= \begin{cases}-1 & \text { if } x \in Z^{+} \\ 1 & \text { otherwise }\end{cases}
$$

For $u, z \in Z$, let $\Delta(u, z)=\left|\left\{i: u_{i} \neq z_{i}\right\}\right|$ be the ordinary Hamming distance. We shall prove the following intermediate result, inspired by Minsky and Papert's analysis [34] of the threshold degree of CNF formulas.

Lemma 3.4. Let $Q$ be a degree-d real polynomial in $m$ variables, where $d \leqslant m / 3$. Assume that

$$
\begin{equation*}
F(z) Q(z) \geqslant-1 \quad(z \in Z) \tag{3.7}
\end{equation*}
$$

Then $|Q(z)| \leqslant 4^{m+d}$ at every point $z \in Z^{+}$with $\Delta(u, z)<m / 3$, where $u=$ $\left(1^{2}, 3^{2}, 5^{2}, \ldots,(2 m-1)^{2}\right) \in Z^{+}$.

Proof. Fix $z \in Z^{+}$with $\Delta(u, z)<m / 3$. Define $p \in P_{2 d}$ by

$$
p(t)=Q\left(p_{1}(t), p_{2}(t), \ldots, p_{m}(t)\right)
$$

where

$$
p_{i}(t)= \begin{cases}(t-2 i+1)^{2} & \text { if } z_{i}=u_{i}\left(\text { equivalently, } z_{i}=(2 i-1)^{2}\right) \\ z_{i} & \text { otherwise }\end{cases}
$$

Letting $S=\left\{i: u_{i}=z_{i}\right\}$, inequality (3.7) implies that

$$
\begin{array}{ll}
p(2 i-1) \geqslant-1 & (i \in S) \\
p(2 i) \leqslant 1 & (i=0,1, \ldots, m) \tag{3.9}
\end{array}
$$

Claim 3.5. Let $i \in S$. Then $|p(\xi)| \leqslant 1$ for some $\xi \in[2 i-2,2 i-1]$.
Proof. The claim is trivial if $p$ vanishes at some point in [2i-2,2i-1]. In the contrary case, $p$ maintains the same sign throughout this interval. As a result, (3.8) and (3.9) show that $\min \{|p(2 i-2)|,|p(2 i-1)|\} \leqslant 1$.

Claim 3.5 provides $|S|>2 m / 3 \geqslant 2 d \geqslant \operatorname{deg}(p)$ points in [ $0,2 m$ ], with pairwise distances at least 1 , at which $p$ is bounded in absolute value by 1. By Lemma 3.1,

$$
\max _{0 \leqslant t \leqslant 2 m}|p(t)| \leqslant 2^{\operatorname{deg}(p)}\binom{2 m}{\operatorname{deg}(p)} \leqslant 4^{m+d}
$$

This completes the proof since $Q(z)=p(0)$.
Finally, we remove the restriction on $\Delta(u, z)$, thereby establishing the main result of this section.

THEOREM 3.6. Let $Q$ be a degree-d real polynomial in $m$ variables, where $d<m / 3$. Assume that

$$
F(z) Q(z) \geqslant-1 \quad(z \in Z)
$$

Then

$$
|Q(z)| \leqslant 16^{m} \quad\left(z \in Z^{+}\right)
$$

Proof. As before, put $u=\left(1^{2}, 3^{2}, 5^{2}, \ldots,(2 m-1)^{2}\right)$. Fix $z \in Z^{+}$and define the "interpolating" function $f:\{0,1\}^{m} \rightarrow \mathbb{R}$ by

$$
f(x)=Q\left(x_{1} z_{1}+\left(1-x_{1}\right) u_{1}, \ldots, x_{m} z_{m}+\left(1-x_{m}\right) u_{m}\right)
$$

In this notation, we know from Lemma 3.4 that $|f(x)| \leqslant 4^{m+d}$ for every $x \in\{0,1\}^{m}$ with $|x|<m / 3$, and our goal is to show that $\left|f\left(1^{m}\right)\right| \leqslant 16^{m}$. Since $Q$ has degree $d$, the Fourier transform of $f$ is supported on characters of order up to $d$. As a result,

$$
\begin{aligned}
\left|f\left(1^{m}\right)\right| & \leqslant 2^{d}\binom{m}{d} \max _{|x| \leqslant d}|f(x)| & & \text { by Lemma } 3.2 \\
& \leqslant 2^{2 m+3 d}\binom{m}{d} & & \text { by Lemma } 3.4 \\
& \leqslant 16^{m} & &
\end{aligned}
$$

4. A smooth orthogonalizing distribution. An important concept in our work is that of an orthogonalizing distribution [51]. Let $f:\{0,1\}^{n} \rightarrow\{-1,+1\}$ be given. A distribution $\mu$ on $\{0,1\}^{n}$ is $d$-orthogonalizing for $f$ if

$$
\underset{x \sim \mu}{\mathbf{E}}\left[f(x) \chi_{S}(x)\right]=0 \quad(|S|<d)
$$

In words, a distribution $\mu$ is $d$-orthogonalizing for $f$ if with respect to $\mu$, the function $f$ is orthogonal to every character of order less than $d$.

This section focuses on the following function from $\{0,1\}^{4 m^{3}}$ to $\{-1,+1\}$ :

$$
\operatorname{MP}_{m}(x)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{4 m^{2}} x_{i, j}
$$

(Recall that we interpret -1 as "true".) This function was originally studied by Minsky and Papert [34] and has played an important role in later works [30, 38, 49, 50]. An explicit $m$-orthogonalizing distribution for $\mathrm{MP}_{m}$ is known [49]. However, our main result requires a $\Theta(m)$-orthogonalizing distribution for $\mathrm{MP}_{m}$ that is additionally smooth, i.e., places substantial weight on all but a tiny fraction of the points, and the distribution given in [49] severely violates the latter property. Proving the existence of a distribution that is simultaneously $\Theta(m)$-orthogonalizing and smooth is the goal of this section (Theorem 4.1).

We will view an input $x \in\{0,1\}^{n}=\{0,1\}^{4 m^{3}}$ to $\mathrm{MP}_{m}$ as composed of blocks: $x=\left(x^{(1)}, \ldots, x^{(m)}\right)$, where the $i$ th block is $x^{(i)}=\left(x_{i, 1}, x_{i, 2}, \ldots, x_{i, 4 m^{2}}\right)$. The proof
that is about to start refers to the sets $Z, Z^{+}$and the function $F$ as defined in Section 3.

THEOREM 4.1. There is a $\frac{1}{3}$ m-orthogonalizing distribution $\mu$ for $\mathrm{MP}_{m}$ such that $\mu(x) \geqslant \frac{1}{2} 16^{-m} 2^{-n}$ for all inputs $x \in\{0,1\}^{n}$ with $\operatorname{MP}_{m}(x)=-1$.

Proof. Let $X$ be the set of all inputs with $\operatorname{MP}_{m}(x)=-1$, i.e.,

$$
X=\left\{x \in\{0,1\}^{n}: x^{(1)} \neq 0, \ldots, \quad x^{(m)} \neq 0\right\}
$$

It suffices to show that the following linear program has optimum at least $\frac{1}{2} 16^{-m}$ :

$$
\begin{array}{rll}
\text { variables: } & \epsilon \geqslant 0 ; \quad \mu(x) \geqslant 0 \text { for } x \in\{0,1\}^{n} & \\
\text { maximize: } & \epsilon & \text { for }|S|<m / 3, \\
\text { subject to: } & \sum_{x \in\{0,1\}^{n}} \mu(x) \operatorname{MP}_{m}(x) \chi_{S}(x)=0 &  \tag{LP1}\\
& \sum_{x \in\{0,1\}^{n}} \mu(x) \leqslant 1, & \text { for } x \in X
\end{array}
$$

The optimum being nonzero, it will follow by a scaling argument that any optimal solution has $\sum \mu(x)=1$. As a result, $\mu$ will be the sought probability distribution.

For $x \in\{0,1\}^{n}$, we let $z(x)=\left(\left|x^{(1)}\right|, \ldots,\left|x^{(m)}\right|\right)$; note that $\mathrm{MP}_{m}(x)=F(z(x))$. Since the function $\mathrm{MP}_{m}$ is invariant under the action of the group $S_{4 m^{2}} \times \cdots \times S_{4 m^{2}}$, in view of Proposition 2.3, the dual of (LP1) can be simplified as follows:

$$
\begin{array}{rll}
\hline \text { variables: } & \text { a polynomial } Q \text { on } \mathbb{R}^{m} \text { of degree }<m / 3 \\
& \eta \geqslant 0 ; \quad \delta_{z} \geqslant 0 \text { for } z \in Z^{+} \\
\text {minimize: } & \eta \\
\text { subject to: } & \sum_{x \in X} \delta_{z(x)} \geqslant 2^{n},  \tag{LP2}\\
& F(z) Q(z) \geqslant-\eta & \text { for } z \in Z \\
& F(z) Q(z) \geqslant-\eta+\delta_{z} & \text { for } z \in Z^{+}
\end{array}
$$

The programs are both feasible and therefore have the same finite optimum. Fix an optimal solution $\eta, Q, \delta_{z}$ to (LP2). For the sake of contradiction, assume that $\eta \leqslant \frac{1}{2} 16^{-m}$. Then $|Q(z)| \leqslant \frac{1}{2}$ for each $z \in Z^{+}$, by Theorem 3.6. From the constraints of the third type in (LP2) we conclude that $\delta_{z} \leqslant \frac{1}{2}+\eta<1\left(z \in Z^{+}\right)$. This contradicts the first constraint. Thus, the optimum of (LP1) and (LP2) is at least $\frac{1}{2} 16^{-m}$.
5. A generalization of Forster's bound. Using Theorem 2.4, Forster gave a simple proof of the following fundamental result [13, Thm. 2.2]: for any matrix $A=\left[A_{x y}\right]_{x \in X, y \in Y}$ with $\pm 1$ entries,

$$
\operatorname{sign}-\operatorname{rank}(A) \geqslant \frac{\sqrt{|X||Y|}}{\|A\|}
$$

Forster et al. [14, Thm. 3] generalized this bound to arbitrary real matrices $A \neq 0$ :

$$
\begin{equation*}
\operatorname{sign}-\operatorname{rank}(A) \geqslant \frac{\sqrt{|X||Y|}}{\|A\|} \cdot \min _{x, y}\left|A_{x y}\right| \tag{5.1}
\end{equation*}
$$

Forster and Simon $[15, \S 5]$ considered a different generalization, inspired by the notion of matrix rigidity (see, e.g., [43]). Let $A$ be a given $\pm 1$ matrix, and let $\tilde{A}$ be obtained from $A$ by changing some $h$ entries in an arbitrary fashion $(h<|X||Y|)$. Forster and Simon showed that

$$
\begin{equation*}
\operatorname{sign}-\operatorname{rank}(\tilde{A}) \geqslant \frac{\sqrt{|X||Y|}}{\|A\|+2 \sqrt{h}} \tag{5.2}
\end{equation*}
$$

The above generalizations are not sufficient for our purposes. Before we can proceed, we need to prove the following "hybrid" bound, which combines the ideas of (5.1) and (5.2).

THEOREM 5.1. Let $A=\left[A_{x y}\right]_{x \in X, y \in Y}$ be a real matrix with $s=|X||Y|$ entries $(A \neq 0)$. Assume that all but $h$ of the entries of $A$ satisfy $\left|A_{x y}\right| \geqslant \gamma$, where $h$ and $\gamma>0$ are arbitrary parameters. Then

$$
\operatorname{sign}-\operatorname{rank}(A) \geqslant \frac{\gamma s}{\|A\| \sqrt{s}+\gamma h}
$$

Proof. Let $r$ denote the sign-rank of $A$. Theorem 2.4 supplies a matrix $R=\left[R_{x y}\right]$ with

$$
\begin{gather*}
\operatorname{rank}(R)=r  \tag{5.3}\\
A \circ R \geqslant 0  \tag{5.4}\\
\|R\|_{\infty} \leqslant 1  \tag{5.5}\\
\|R\|_{\mathrm{F}}=\sqrt{s / r} \tag{5.6}
\end{gather*}
$$

The crux of the proof is to estimate $\langle A, R\rangle$ from below and above. On the one hand,

$$
\begin{array}{rlrl}
\langle A, R\rangle & \geqslant \sum_{x, y:\left|A_{x y}\right| \geqslant \gamma} A_{x y} R_{x y} & & \text { by }(5.4) \\
& \geqslant \gamma\left(\sum_{x, y}\left|R_{x y}\right|-h\right) & & \\
& \geqslant \gamma\|R\|_{\mathrm{F}}^{2}-\gamma h & & \text { by }(5.4),(5.5) \\
& =\frac{\gamma s}{r}-\gamma h & & \text { by }(5.5) \\
& & \text { by }(5.6) .
\end{array}
$$

On the other hand,

$$
\begin{aligned}
\langle A, R\rangle & \leqslant\|A\| \cdot\|R\|_{\Sigma} & & \text { by }(2.2) \\
& \leqslant\|A\| \cdot\|R\|_{\mathrm{F}} \sqrt{r} & & \text { by }(2.1),(5.3) \\
& =\|A\| \sqrt{s} & & \text { by }(5.6) .
\end{aligned}
$$

Comparing these lower and upper bounds on $\langle A, R\rangle$ yields the claimed estimate of $r=\operatorname{sign}-\operatorname{rank}(A)$.
6. Main result. At last, we are in a position to prove our main result.

Theorem 1.1 (Restated from p. 2). Define $f_{m}(x, y)=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{m^{2}}\left(x_{i j} \wedge y_{i j}\right)$. Then the matrix $\left[f_{m}(x, y)\right]_{x, y}$ has sign-rank $2^{\Omega(m)}$.

Proof. Let $M$ be the $\left(N, n, \mathrm{MP}_{m}\right)$-pattern matrix, where $n=4 m^{3}$ and $N=17^{6} n$. Let $P$ be the $(N, n, \mu)$-pattern matrix, where $\mu$ is the distribution from Theorem 4.1. We are going to estimate the sign-rank of $M \circ P$.

By Theorem 4.1, all but a $2^{-\Omega\left(m^{2}\right)}$ fraction of the inputs $x \in\{0,1\}^{n}$ satisfy $\mu(x) \geqslant \frac{1}{2} 16^{-m} 2^{-n}$. As a result, all but a $2^{-\Omega\left(m^{2}\right)}$ fraction of the entries of $M \circ P$ are at least $\frac{1}{2} 16^{-m} 2^{-n}$ in absolute value. Theorem 5.1 at once implies that

$$
\begin{equation*}
\operatorname{sign}-\operatorname{rank}(M) \geqslant \operatorname{sign}-\operatorname{rank}(M \circ P) \geqslant \min \left\{\frac{16^{-m} 2^{-n} \sqrt{s}}{4\|M \circ P\|}, 2^{\Omega\left(m^{2}\right)}\right\} \tag{6.1}
\end{equation*}
$$

where $s=2^{N+n}\left(\frac{N}{n}\right)^{n}$ denotes the number of entries in $M \circ P$.
We now bound the spectral norm of $M \circ P$ precisely as in [51, §6]. Note first that $M \circ P$ is the $(N, n, \phi)$-pattern matrix, where $\phi:\{0,1\}^{n} \rightarrow \mathbb{R}$ is given by $\phi(x)=$ $\mathrm{MP}_{m}(x) \mu(x)$. Since $\mu$ is a $\frac{1}{3} m$-orthogonalizing distribution for $\mathrm{MP}_{m}$, we have

$$
\begin{equation*}
\hat{\phi}(S)=0 \quad \text { for }|S|<\frac{1}{3} m \tag{6.2}
\end{equation*}
$$

Since $\sum_{x \in\{0,1\}^{n}}|\phi(x)|=1$, Proposition 2.1 shows that

$$
\begin{equation*}
|\hat{\phi}(S)| \leqslant 2^{-n} \quad \text { for each } S \subseteq[n] \tag{6.3}
\end{equation*}
$$

Theorem 2.6 implies, in view of (6.2) and (6.3), that

$$
\|M \circ P\| \leqslant \sqrt{s} \cdot 2^{-n}\left(\frac{N}{n}\right)^{-m / 6}=17^{-m} 2^{-n} \sqrt{s}
$$

Along with (6.1), this estimate shows that $M$ has sign-rank at least $2^{\Omega(m)}$.
It remains to verify that $M$ is a submatrix of $\left[f_{c m}(x, y)\right]_{x, y}$, where $c=\lceil\sqrt{8 N / n}\rceil=$ $\Theta(1)$. The set $V \in \mathcal{V}(N, n)$ in Definition 2.5 is naturally represented by a tuple $\left(\ldots, v_{i j}, \ldots\right) \in[N / n]^{n}$. Then for all $x \in\{0,1\}^{N}$ and $(V, w) \in \mathcal{V}(N, n) \times\{0,1\}^{n}$,

$$
\bigwedge_{i=1}^{m} \bigvee_{j=1}^{4 m^{2}}\left(\left.x\right|_{V} \oplus w\right)_{i j}=\bigwedge_{i=1}^{m} \bigvee_{j=1}^{4 m^{2}} \bigvee_{k=1}^{N / n} \bigvee_{\epsilon \in\{0,1\}}\left(\left(x_{i j k}=\epsilon\right) \wedge\left(w_{i j} \neq \epsilon\right) \wedge\left(v_{i j}=k\right)\right)
$$

Merging the three groups of OR gates gives bottom fan-in $8 m^{2} N / n \leqslant(\mathrm{~cm})^{2}$. $\quad$.
Remark 6.1. The lower bound in Theorem 1.1 is essentially optimal. To see this, note that the matrix $\left[f_{m}(x, y)\right]_{x, y}$ has the same sign pattern as

$$
R=\left[\frac{1}{2}-\prod_{i=1}^{m}\left(\sum_{j=1}^{m^{2}} x_{i j} y_{i j}\right)\right]_{x, y}
$$

By property (2.3) of the Hadamard product, the sign-rank of $\left[f_{m}(x, y)\right]_{x, y}$ does not exceed $m^{2 m}+1=2^{O(m \log m)}$.
7. On communication complexity classes. We proceed to explore the consequences of our main result in the study of communication complexity classes. Throughout this section, the symbol $\left\{f_{n}\right\}$ shall stand for a family of functions $f_{1}, f_{2}, \ldots, f_{n}, \ldots$, where $f_{n}:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow\{-1,+1\}$.

The first class that we consider, UPP ${ }^{c c}$, corresponds to functions with efficient unbounded-error protocols.

Definition 7.1 (Babai et al. [3, §4]). A family $\left\{f_{n}\right\}$ is in UPP ${ }^{c c}$ iff for some constant $c$ and all natural $n>c$, there exists a probabilistic communication protocol with private coins such that:
(1) for every input $(x, y)$, the protocol outputs the correct value $f_{n}(x, y)$ with probability greater than $1 / 2$;
(2) the number of bits exchanged is at most $\log ^{c} n$.

Note that in this model the number of coin flips is not included in the complexity measure. Requiring the same bound of $\log ^{c} n$ on the number of coin flips results in another extensively studied class [3], called $\mathrm{PP}^{c c}$.

For our purposes, however, an equivalent matrix-analytic characterization [40] is more convenient. By the sign-rank of a function $f: X \times Y \rightarrow\{-1,+1\}$, where $X, Y$ are finite sets, we shall mean the sign-rank of the matrix $[f(x, y)]_{x \in X, y \in Y}$.

THEOREM 7.2 (Paturi \& Simon [40]). A function family $\left\{f_{n}\right\}$ is in the class $\mathrm{UPP}^{c c}$ iff for some constant $c>1$ and all $n>c$, the function $f_{n}$ has sign-rank at most $2^{\log ^{c} n}$.

We now turn to the communication-complexity analogue of the polynomial hierarchy, also defined by Babai et al. [3]. A function $f_{n}:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow\{-1,+1\}$ is called a rectangle if there exist subsets $A, B \subseteq\{0,1\}^{n}$ such that

$$
f_{n}(x, y)=-1 \quad \Leftrightarrow \quad x \in A, y \in B
$$

We call $f_{n}$ the complement of a rectangle if the negated function $\neg f_{n}=-f_{n}$ is a rectangle.

Definition 7.3 (Babai et al. [3, §4]).
(1) A family $\left\{f_{n}\right\}$ is in $\Pi_{0}^{c c}$ iff each $f_{n}$ is a rectangle. A family $\left\{f_{n}\right\}$ is in $\Sigma_{0}^{c c}$ iff $\left\{\neg f_{n}\right\}$ is in $\Pi_{0}^{c c}$.
(2) Fix an integer $k=1,2,3,4, \ldots$ A family $\left\{f_{n}\right\}$ is in $\Sigma_{k}^{c c}$ iff for some constant $c>1$ and all $n>c$,

$$
f_{n}=\bigvee_{i_{1}=1}^{2^{\log ^{c} n}} \bigwedge_{i_{2}=1}^{2^{\log ^{c} n}} \bigvee_{i_{3}=1}^{2^{\log ^{c} n}} \cdots \bigodot_{i_{k}=1}^{2^{\log ^{c} n}} g_{n}^{i_{1}, i_{2}, \ldots, i_{k}}
$$

where $\odot=\bigvee$ (resp., $\odot=\bigwedge$ ) for $k$ odd (resp., even); and each $g_{n}^{i_{1}, i_{2}, \ldots, i_{k}}$ is a rectangle (resp., the complement of a rectangle) for $k$ odd (resp., even). A family $\left\{f_{n}\right\}$ is in $\Pi_{k}^{c c}$ iff $\left\{\neg f_{n}\right\}$ is in $\Sigma_{k}^{c c}$.
(3) The polynomial hierarchy is given by $\mathrm{PH}^{c c}=\bigcup_{k} \Sigma_{k}^{c c}=\bigcup_{k} \Pi_{k}^{c c}$, where $k=$ $0,1,2,3, \ldots$ ranges over all constants.
(4) A family $\left\{f_{n}\right\}$ is in $\operatorname{PSPACE}^{c c}$ iff for some constant $c>1$ and all $n>c$,

$$
f_{n}=\bigvee_{i_{1}=1}^{2^{\log ^{c} n}} \bigwedge_{i_{2}=1}^{2^{\log ^{c} n}} \bigvee_{i_{3}=1}^{2^{\log ^{c} n}} \ldots \bigvee_{i_{k}=1}^{2^{\log ^{c} n}} g_{n}^{i_{1}, i_{2}, \ldots, i_{k}}
$$

where $k<\log ^{c} n$ is odd and each $g_{n}^{i_{1}, i_{2}, \ldots, i_{k}}$ is a rectangle.
Thus, the zeroth level ( $\Sigma_{0}^{c c}$ and $\Pi_{0}^{c c}$ ) of the polynomial hierarchy consists of rectangles and complements of rectangles, the simplest functions in communication complexity. The first level is easily seen to correspond to functions with efficient nondeterministic or co-nondeterministic protocols: $\Sigma_{1}^{c c}=\mathrm{NP}^{c c}$ and $\Pi_{1}^{c c}=\mathrm{coNP}^{c c}$. This level is well understood, and there exist powerful methods to show that $\left\{f_{n}\right\} \notin$ $\Sigma_{1}^{c c}$ for a host of explicit functions $\left\{f_{n}\right\}$. Finding an explicit sequence $\left\{f_{n}\right\} \notin \Sigma_{2}^{c c}$, on the other hand, is a longstanding open problem.

The circuit class $\mathrm{AC}^{0}$ is related to the polynomial hierarchy $\mathrm{PH}^{c c}$ in communication complexity in the obvious way. Specifically, if $f_{n}:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow\{-1,+1\}$,
$n=1,2,3,4, \ldots$, is an $\mathrm{AC}^{0}$ (or even quasi- $\mathrm{AC}^{0}$ ) circuit family of depth $k$ with an OR gate at the top (resp., AND gate), then $\left\{f_{n}\right\} \in \Sigma_{k-1}^{c c}$ (resp., $\left\{f_{n}\right\} \in \Pi_{k-1}^{c c}$ ). In particular, the depth-3 circuit family $\left\{f_{n}\right\}$ in Theorem 1.1 is in $\Pi_{2}^{c c}$, whereas $\left\{\neg f_{n}\right\}$ is in $\Sigma_{2}^{c c}$. In this light, Theorem 1.1 establishes the following separations:

Theorem 7.4. $\quad \Sigma_{2}^{c c} \nsubseteq$ UPP $^{c c}, \quad \Pi_{2}^{c c} \nsubseteq$ UPP $^{c c}$.
Several years prior to our work, Forster [13] proved that the familiar inner product function $\operatorname{IP}_{n}(x, y)=(-1)^{\sum x_{i} y_{i}}$ has sign-rank $2^{\Theta(n)}$. Since $\left\{\operatorname{IP}_{n}\right\} \in \operatorname{PSPACE}^{c c}$, Forster's result yields the separation PSPACE ${ }^{c c} \nsubseteq$ UPP $^{c c}$. Theorem 7.4 in this paper substantially strengthens it, showing that even the second level $\left(\Sigma_{2}^{c c}, \Pi_{2}^{c c}\right)$ of the polynomial hierarchy is not contained in UPP ${ }^{c c}$. This settles the open problem due to Babai et al. [3, p. 345], who asked whether $\Sigma_{2}^{c c} \subseteq$ UPP ${ }^{c c}$. Observe that Theorem 7.4 is best possible in that UPP ${ }^{c c}$ trivially contains $\Sigma_{0}^{c c}, \Sigma_{1}^{c c}, \Pi_{0}^{c c}$, and $\Pi_{1}^{c c}$.

The classes $\mathrm{PP}^{c c}$ and UPP ${ }^{c c}$ both correspond to small-bias communication and, in fact, were both inspired by the class PP in computational complexity. It is well-known and straightforward to show that $\mathrm{PP}^{c c} \subseteq \mathrm{UPP}^{c c}$. It turns out that $\mathrm{UPP}^{c c}$ is strictly more powerful than $\mathrm{PP}^{c c}$, as shown by Buhrman et al. [8] and independently in [48]. In this light, Theorem 7.4 in this paper substantially strengthens earlier separations of $\Sigma_{2}^{c c}$ and $\Pi_{2}^{c c}$ from $\mathrm{PP}^{c c}$, obtained independently in [8] and [49]:

Theorem 7.5 (Buhrman et al. [8], Sherstov [49]). $\quad \Sigma_{2}^{c c} \nsubseteq \mathrm{PP}^{c c}, \quad \Pi_{2}^{c c} \nsubseteq \mathrm{PP}^{c c}$.
Sign-rank is a much more challenging quantity to analyze than discrepancy, a combinatorial complexity measure that is known [25] to characterize membership in $\mathrm{PP}^{c c}$. Indeed, exponentially small upper bounds on the discrepancy were known more than twenty years ago [56, 10], whereas the first exponential lower bound on the signrank for an explicit function was only obtained recently by Forster [13]. It is not surprising, then, that this paper has required ideas that are quite different from the methods of both [8] and [48, 49].
8. Open problems. Our work is closely related to several natural and important problems. The first is a well-known and challenging open problem in complexity theory. Are there matrices computable in $\mathrm{AC}^{0}$ that have low spectral norm? More precisely, does one have $\left\|[f(x, y)]_{x \in X, y \in Y}\right\| \leqslant 2^{-n^{\Omega(1)}} \sqrt{|X||Y|}$ for some choice of an $\mathrm{AC}^{0}$ function $f:\{0,1\}^{n} \times\{0,1\}^{n} \rightarrow\{-1,+1\}$ and some multisets $X, Y$ of $n$-bit Boolean strings? An affirmative answer to this question would subsume our results and additionally imply that $\mathrm{AC}^{0}$ is not learnable in Kearns' statistical query model [21]. A suitable lower bound on the spectral norm of every such matrix, on the other hand, would result in a breakthrough separation of $\mathrm{PH}^{c c}$ and PSPACE ${ }^{c c}$. See $[3,43,33,48]$ for relevant background.

The second problem concerns the sign-rank of arbitrary pattern matrices. For a Boolean function $f:\{0,1\}^{n} \rightarrow\{-1,+1\}$, its threshold degree $\operatorname{deg}_{ \pm}(f)$ is the least degree of a multivariate polynomial $p\left(x_{1}, \ldots, x_{n}\right)$ such that $f(x) \equiv \operatorname{sgn} p(x)$. Let $M_{f}$ denote the $\left(n^{c}, n, f\right)$-pattern matrix, where $c \geqslant 1$ is a sufficiently large constant. It is straightforward to verify that the sign-rank of $M_{f}$ does not exceed $n^{O\left(\operatorname{deg}_{ \pm}(f)\right)}$. Is that upper bound close to optimal? Specifically, does $M_{f}$ have sign-rank $\exp \left(\operatorname{deg}_{ \pm}(f)^{\Omega(1)}\right)$ for every $f$ ? Evidence in this paper and prior work suggests an answer in the affirmative. For example, our main result confirms this hypothesis for the Minsky-Papert function, $f=$ MP. For $f=$ PARITY the hypothesis follows immediately the seminal work of Forster [13]. More generally, it was proven in [51] that the hypothesis holds for all symmetric functions.

In the field of communication complexity, we were able to resolve the main question left open by Babai et al. [3], but only in one direction: $\mathrm{PH}^{c c} \nsubseteq \mathrm{UPP}^{c c}$. As we
already noted, the other direction remains wide open despite much research: no lower bounds are known for $\mathrm{PH}^{c c}$ or even $\Sigma_{2}^{c c}$. The latter question is in turn equivalent to lower bounds for bounded-depth circuits in the context of graph complexity (e.g., see $[41,42,19]$ and the literature cited therein). It is also known [43, Thm. 1] that sufficiently rigid matrices do not belong to $\mathrm{PH}^{c c}$, which provides further motivation to be looking for lower bounds on matrix rigidity.

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Appendix A. More on the unbounded-error model. Readers with background in communication complexity will note that the unbounded-error model is exactly the same as the private-coin randomized model [31, Chap. 3], with one exception: in the latter case the correct answer is expected with probability at least $2 / 3$, whereas in the former case the success probability need only exceed $1 / 2$ (say, by an exponentially small amount). This difference has far-reaching implications. For example, the fact that the parties in the unbounded-error model do not have a shared source of random bits is crucial: allowing shared randomness would make the complexity of every function a constant, as one can easily verify. By contrast, introducing shared randomness into the randomized model has minimal impact on the complexity of any given function [35].

As one might expect, the weaker success criterion in the unbounded-error model also has a drastic impact on the complexity of certain functions. For example, the well-known DISJOINTNESS function on $n$-bit strings has complexity $O(\log n)$ in the unbounded-error model and $\Omega(n)$ in the randomized model [20, 44]. Furthermore, explicit functions are known $[8,48]$ with unbounded-error complexity $O(\log n)$ that require $\Omega(\sqrt{n})$ communication in the randomized model to even achieve advantage $2^{-\sqrt{n} / 5}$ over random guessing.

More generally, the unbounded-error complexity of a function $f: X \times Y \rightarrow$ $\{-1,+1\}$ is never much more than its complexity in the other standard models. For example, it is not hard to see that

$$
\begin{aligned}
U(f) & \leqslant \min \left\{N^{0}(f), N^{1}(f)\right\}+O(1) \\
& \leqslant D(f)+O(1)
\end{aligned}
$$

where $D, N^{0}$, and $N^{1}$ refer to communication complexity in the deterministic, 0 nondeterministic, and 1-nondeterministic models, respectively. Continuing,

$$
\begin{aligned}
U(f) & \leqslant R_{1 / 3}(f)+O(1) \\
& \leqslant O\left(R_{1 / 3}^{\text {pub }}(f)+\log \log [|X|+|Y|]\right),
\end{aligned}
$$

where $R_{1 / 3}$ and $R_{1 / 3}^{\text {pub }}$ refer to the private- and public-coin randomized models, respectively. As a matter of fact, one can show that

$$
U(f) \leqslant O\left(Q_{1 / 3}^{*}(f)+\log \log [|X|+|Y|]\right)
$$

where $Q_{1 / 3}^{*}$ refers to the quantum model with prior entanglement. An identical inequality is clearly valid for the quantum model without prior entanglement.

See [31, 11] for rigorous definitions of these various models; our sole intention was to point out that the unbounded-error model is at least as powerful.

Appendix B. Details on Forster's method. The purpose of this section is to explain in detail how Theorem 2.4 is implicit in Forster's work. Recall that vectors $v_{1}, \ldots, v_{n}$ in $\mathbb{R}^{r}$ are said to be in general position if no $r$ of them are linearly dependent. In a powerful result, Forster proved that any set of vectors in general position can be balanced in a useful way:

Theorem B. 1 (Forster [13, Thm. 4.1]). Let $U \subset \mathbb{R}^{r}$ be a finite set of vectors in general position, $|U| \geqslant r$. Then there is a nonsingular transformation $A \in \mathbb{R}^{r \times r}$ such that

$$
\sum_{u \in U} \frac{1}{\|A u\|^{2}}(A u)(A u)^{\mathrm{\top}}=\frac{|U|}{r} I_{r}
$$

The proof of this result is rather elaborate and uses compactness arguments in an essential way.

The vector norm $\|\cdot\|$ above and throughout this section is the Euclidean norm $\|\cdot\|_{2}$. The development that follows is closely analogous to Forster's derivation [13, p. 617].

Theorem 2.4 (Restated from p. 9). Let $X, Y$ be finite sets, $M=\left[M_{x y}\right]_{x \in X, y \in Y}$ a real matrix $(M \neq 0)$. Put $r=\operatorname{sign}-\operatorname{rank}(M)$. Then there is a matrix $R=$ $\left[R_{x y}\right]_{x \in X, y \in Y}$ such that:

$$
\begin{gather*}
\operatorname{rank}(R)=r  \tag{B.1}\\
M \circ R \geqslant 0  \tag{B.2}\\
\|R\|_{\infty} \leqslant 1  \tag{B.3}\\
\|R\|_{\mathrm{F}}=\sqrt{|X||Y| / r} \tag{B.4}
\end{gather*}
$$

Proof. Since $M \neq 0$, it follows that $r \geqslant 1$. Fix a matrix $Q=\left[Q_{x y}\right]$ of rank $r$ such that

$$
\begin{equation*}
Q_{x y} M_{x y}>0 \quad \text { whenever } \quad M_{x y} \neq 0 \tag{B.5}
\end{equation*}
$$

Write

$$
Q=\left[\left\langle u_{x}, v_{y}\right\rangle\right]_{x \in X, y \in Y}
$$

for suitable collections of vectors $\left\{u_{x}\right\} \subset \mathbb{R}^{r}$ and $\left\{v_{y}\right\} \subset \mathbb{R}^{r}$. If the vectors $u_{x}, v_{y}$ are not already in general position, we can replace them with their slightly perturbed versions $\tilde{u}_{x}, \tilde{v}_{y}$ that are in general position. Provided that the perturbations are small enough, property (B.5) will still hold, i.e., we will have $\left\langle\tilde{u}_{x}, \tilde{v}_{y}\right\rangle M_{x y}>0$ whenever $M_{x y} \neq 0$. As a result, we can assume w.l.o.g. that $\left\{u_{x}\right\},\left\{v_{y}\right\}$ are in general position and in particular that all $\left\{v_{y}\right\}$ are nonzero.

Since $\operatorname{sign}-\operatorname{rank}(M) \leqslant \operatorname{rank}(M)$, we infer that $|X| \geqslant r$. Theorem B. 1 is therefore applicable to the set $\left\{u_{x}\right\}$ and yields a nonsingular matrix $A$ with

$$
\begin{equation*}
\sum_{x \in X} \frac{1}{\left\|A u_{x}\right\|^{2}}\left(A u_{x}\right)\left(A u_{x}\right)^{\top}=\frac{|X|}{r} I_{r} \tag{B.6}
\end{equation*}
$$

Define

$$
R=\left[\frac{\left\langle u_{x}, v_{y}\right\rangle}{\left\|A u_{x}\right\|\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|}\right]_{x \in X, y \in Y}
$$

It remains to verify properties (B.1)-(B.4). Property (B.1) follows from the representation $R=D_{1} Q D_{2}$, where $D_{1}$ and $D_{2}$ are diagonal matrices with strictly positive diagonal entries. By (B.5), we know that $R_{x y} M_{x y}>0$ whenever $M_{x y} \neq 0$, which immediately gives us (B.2). Property (B.3) holds because

$$
\frac{\left|\left\langle u_{x}, v_{y}\right\rangle\right|}{\left\|A u_{x}\right\|\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|}=\frac{\left|\left\langle A u_{x},\left(A^{-1}\right)^{\top} v_{y}\right\rangle\right|}{\left\|A u_{x}\right\|\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|} \leqslant 1 .
$$

Finally, property (B.4) will follow once we show that $\sum_{x} R_{x y}^{2}=|X| / r$ for every $y \in Y$. So, fix $y \in Y$ and consider the unit vector $v=\left(A^{-1}\right)^{\top} v_{y} /\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|$. We have:

$$
\begin{aligned}
\sum_{x \in X} R_{x y}^{2} & =\sum_{x \in X} \frac{\left\langle u_{x}, v_{y}\right\rangle^{2}}{\left\|A u_{x}\right\|^{2}\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|^{2}} \\
& =\sum_{x \in X} \frac{\left(v_{y}^{\top} A^{-1}\right)\left(A u_{x}\right)\left(A u_{x}\right)^{\top}\left(A^{-1}\right)^{\top} v_{y}}{\left\|A u_{x}\right\|^{2}\left\|\left(A^{-1}\right)^{\top} v_{y}\right\|^{2}} \\
& =v^{\top}\left(\sum_{x \in X} \frac{1}{\left\|A u_{x}\right\|^{2}}\left(A u_{x}\right)\left(A u_{x}\right)^{\top}\right) v \\
& =\frac{|X|}{r}
\end{aligned}
$$

where the last step follows from (B.6).


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